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March 6<sup>th</sup>, 2025

Our Valued Thermaflex® Partners,

We continue to see inflationary pressures that are significantly impacting our business. Specifically, our fiberglass manufacturer announced a substantial increase to us at the first of the year.

The following price increase will be added to all purchase orders placed on and after May 5<sup>th</sup>, 2025, honoring our 60-day notice commitment to you.

**Insulated Products: 5% Increase**

**Non-Insulated and Accessory Products: 3%**

Although we all anticipated increases to begin in 2025, recent events still present various challenges to managing our collective businesses. Please be assured that we will work closely with our customers to provide you all with the necessary level of communication and support to help all of us navigate what we hope will be a very prosperous 2025. We value your business and thank you for your continued support.

Best Regards,

A handwritten signature in black ink that reads 'Pamela Hamilton' in a cursive script.

Pamela Hamilton  
General Manager  
Thermaflex Division

**smiths**