



To: All ATCO Distributors
Re: Price Increase- April 7th, 2025

Dear Valued ATCO Customer,
The Flexible Duct Industry is experiencing inflationary pressure on our raw materials. On Jan 3rd Owens Corning announced a price increase which will take place April 1st. In addition, prices for adhesives and steel rod are increasing due to availability and pressures from tariffs. Therefore, we are announcing the following price increase;

Products	Percentage Increase
Insulated flexible duct products	5% increase
Non-insulated flexible duct products and accessories	3% increase

Orders placed on or before Friday April 4th, for immediate shipment, will be honored at the old price. Currently, ATCO's lead time is 3-5 days. Orders entered on Monday April 7th and later will be at the new price.

New price sheets will be sent to you shortly. If you have any questions please contact your local representative.

Thank you for your continued support of ATCO.

Sincerley,

A handwritten signature in black ink that reads 'Mark Kirby'. The signature is fluid and cursive, with the first name 'Mark' being more prominent.

Mark Kirby
President

A handwritten signature in black ink that reads 'Julie Decker'. The signature is cursive and elegant, with the first name 'Julie' being the most distinct part.

Julie Decker
Vice President Sales