



May 14, 2024

Dear Valued Customer,

Due to escalating material costs, Carlisle Spray Foam Insulation will be implementing a price increase ranging from 13% to 15% effective June 1, 2024, for all products.

As you undoubtedly know, the demand for our products remains strong and the costs associated with many of the scarce raw materials we need to manufacture our products continue to rise. Unfortunately, we see no cost relief in sight and understand how this may impact your business.

This increase is necessary to continue to preserve the highest product quality and unparalleled service you expect from Carlisle.

Your Territory Manager will be contacting you directly to further discuss the details of this increase, the impact it may have on projects we have already quoted, and to answer any questions.

Sincerely,

A handwritten signature in black ink that reads "Carol Kelly". The signature is written in a cursive style.

Carol Kelly

National Sales Director